

Letter of Recommendation Tobias Schmid



Tilburg, 20-04-2023

Dear Hiring Manager,

It is my pleasure to strongly recommend Tobias Schmid, who has filled the role of Assistant Sales Manager at elho in the period 21-9-2020 until 1-5-2023.

My name is Priscilla Luijkx and I am Team Lead Customer Care at elho, which is where I met and worked with Tobias for over a year. Within the Customer Care team there are different roles, one of them being Assistant Sales Manager.

Tobias was responsible for multiple things: he managed the entire order-to-cash process for various key-accounts in the DIY category, such as OBI and Bauhaus. He knows how to work closely with other departments, such as sales, logistics and production planning. He has shown intelligence and an interest to always see if process improvements are possible, benefiting both customer and elho. He has also shown to be able to set priorities and summarize more challenging issues, in order to get them solved or under other people's attention. Tobias was also Keyuser for various software programs, such as SAP, Teams and Windows. He has helped and advised many of his colleagues and ensured they could always continue working.

When I first started at elho, Tobias was able to show me around, explain how certain things were done and where I can find all I need to find to do a good job. To me, he quickly was the guy I called whenever I needed more info. I am happy that we worked together and that we could learn from each other! In his years with elho, he has gathered a lot of company info and has learned to use it to become an independent Assistant Sales Manager, setting a good example for more jr. roles around him. Tobias is born with a natural leadership and "gets people moving", a quality that is going to of value to any future employer.

Besides his work skills, Tobias is pleasant to have on the team, he is social and enjoys a good joke and a laugh, making sure others around him are helped and doing well.

If there are any questions you might have regarding Tobias and a vacancy you are thinking about filling, please give me a call or send me an email. I will be happy to help!

Kind regards,

A handwritten signature in black ink, appearing to read "Priscilla", with a long horizontal flourish extending to the right.

Priscilla Luijkx

Team Lead Customer Care

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